## Nacm Survey - November 2013



Do you feel that your company provides the credit department with enough time to perform due diligence on a new or prospective customer before selling to them?

	rospective customer before sening to them:	de diligence on a new or
Response Count	Response Percent	
304	67.4%	Yes
145	32.2%	No
7	1.6%	Not sure
256	Please elaborate in the comments.	
451	answered question	
0	skipped question	