## Nacm Survey - February 2014



Has competition in your industry forced your company to take on more risk or reduce security measures (letters of credit, credit insurance, etc.) on sales in the last two years? (Please elaborate in the comments)

	Response Percent	Response Count
Yes.	34.3%	124
No.	63.2%	228
I don't know.	2.5%	9
	answered question	361
	skipped question	0