

NACM Credit and Financial Development Division  
 Membership Reports January 1, 2021 through December 31, 2021

|                      |                      | <u>1/1/2021</u> | <u>12/31/2021</u> | <u>Net (+ -)</u> | <u>Net (%)</u> |
|----------------------|----------------------|-----------------|-------------------|------------------|----------------|
| <u>Class A</u>       | <u>(25 and over)</u> |                 |                   |                  |                |
| Phoenix              |                      | 20              | 33                | 13               | 65% **         |
| Minneapolis/St. Paul |                      | 24              | 26                | 2                | 8%             |
| Charlotte            |                      | 32              | 34                | 2                | 6%             |
| Portland             |                      | 50              | 50                | 0                | 0%             |
| Louisville           |                      | <u>29</u>       | <u>27</u>         | <u>-2</u>        | -7%            |
| Total                |                      | 155             | 170               | 15               | 10%            |

|                   |                       |           |          |            |        |
|-------------------|-----------------------|-----------|----------|------------|--------|
| <u>Class B</u>    | <u>(24 and under)</u> |           |          |            |        |
| Oklahoma City     |                       | 16        | 21       | 5          | 31% ** |
| Wichita           |                       | 19        | 20       | 1          | 5%     |
| Omaha             |                       | 14        | 13       | -1         | -7%    |
| Tacoma            |                       | 21        | 19       | -2         | -10%   |
| Kansas City       |                       | 17        | 15       | -2         | -12%   |
| Raleigh/Durham    |                       | 25        | 22       | -3         | -12%   |
| Seattle           |                       | 25        | 21       | -4         | -16%   |
| Albuquerque       |                       | 12        | 4        | -8         | -67%   |
| Dallas/Fort Worth |                       | <u>16</u> | <u>0</u> | <u>-16</u> | -100%  |
| Total             |                       | 165       | 135      | -30        | -18%   |

|                |  | <u>1/1/2021</u> | <u>12/31/2021</u> | <u>Net (+ -)</u> | <u>Net (%)</u> |
|----------------|--|-----------------|-------------------|------------------|----------------|
| Class A        |  | 155             | 170               | 15               | 10%            |
| Class B        |  | <u>165</u>      | <u>135</u>        | <u>-30</u>       | -18%           |
| Total          |  | 320             | 305               | -15              | -5%            |
| Direct Members |  | <u>13</u>       | <u>8</u>          | <u>-5</u>        | <u>-38%</u>    |
| Total          |  | 333             | 313               | -20              | -6%            |

\*\* Membership Class Winner