



2019 Fall TRMG Conference

Embassy Suites Riverwalk - San Antonio, TX

Sunday, October 20, 2019

3:00PM– 5:00PM	Registration	
3:00PM– 5:00PM	Exhibitor Set Up	Majestic C
4:00PM – 5:00PM	Council Meeting	Majestic A
5:00PM– 5:30PM	Associates Meeting	Majestic A
6:00PM– 8:00PM	Welcome Reception	Majestic C

Monday, October 21, 2019

7:00AM– 8:00AM	Breakfast	Majestic C
7:00AM– 8:00AM	Expo Open	Majestic C
7:30AM– 8:00AM	First Timers Welcome Meeting	Texas A
8:00AM– 10:00AM	Opening & Keynote Speaker Patrick O'Malley	Majestic A
10:00AM– 10:15AM	Break	Majestic C
10:15AM– 10:45AM	Transportation Jeopardy American Financial Management	Texas A
10:15AM– 10:45AM	Associate Presentation: Datamark	Texas B
10:45AM– 11:00AM	Session Change/Refreshments	Majestic C
11:00AM– 11:30AM	Invoice to Cash Trends - How to Apply Cash Before You Apply Cash Billtrust	Texas A
11:00AM– 11:30AM	Associate Presentation: iQor	Texas B
11:45AM– 12:45PM	Lunch	Atrium I

1:00 PM– 5:00PM

TRMG Industry Credit Group Meetings	
National Rail Transportation (NRTC)	Texas B
National Motor Carriers (NMC)	Majestic B
National Transportation Credit (NTC) & National Air Express & Cargo (NAEC)	Majestic A
National Transportation Lessors & Fuel (NTLF)	Texas A

3:00 PM– 3:30PM	Break	Majestic C
6:00PM – 8:00PM	Beer and Browse Reception Silent Auction	Majestic C

Tuesday, October 22, 2019

7:30AM– 8:30AM	Expo, Breakfast & Wrap-Up	Majestic C
8:30AM– 10:00AM	Education Track A It's a Jungle Out There: Financial Statement Monkey Business - Part 1	
	Speaker: Toni Drake, CCE - TRM Financial	Texas Room
8:30AM– 10:00AM	Education Track B How Advanced Visibility Can Transform the Revenue Account World	
	Speaker: Sam Ralat - Project 44	Aztec Room
10:00AM– 10:15AM	Break	
10:15AM– 11:45AM	Education Track C It's a Jungle Out There: Financial Statement Monkey Business - Part 2	
	Speaker: Toni Drake, CCE - TRM Financial	Texas Room
10:15AM– 11:45AM	Education Track D Using Predictive Default Models in Credit Dashboards: How Predictive Models can be Used as an Early Warning Sign to Identify Where Risks are Emerging	
	Speaker: Martin Zorn, KamaKura Corporation	Aztec Room
11:45AM	Adjourn	
12:30PM– 5:00PM	Optional Excursion "A Day in San Antonio" Tour & Whisky Tasting Meet in Hotel Lobby	