

Of all late payments, which percentage are caused by errors and which percentage are caused by customer cash issues?

	Response Percent	Response Count
90-100% errors, 0-10% cash issues	6.9%	36
80-90% errors, 10-20% cash issues	4.4%	23
70-80% errors, 20-30% cash issues	4.6%	24
60-70% errors, 30-40% cash issues	5.8%	30
50-60% errors, 40-50% cash issues	3.3%	17
40-50% errors, 50-60% cash issues	3.9%	20
30-40% errors, 60-70% cash issues	5.2%	27
20-30% errors, 70-80% cash issues	8.5%	44
10-20% errors, 80-90% cash issues	17.2%	89
0-10% errors, 90-100% cash issues	36.3%	188
Other (please elaborate in comments section)	1.9%	10
l don't know.	1.9%	10
	Please provide any comments here.	68
	answered question	518
	skipped question	0



Of the percentage of late payments caused by errors, which department takes the lead in reconciling/correcting the error?

Response Count	Response Percent	
30	59.5%	Credit
50	10.8%	Sales
58	11.2%	Customer Service
68	13.1%	Invoicing/Billing
28	5.4%	Other (please elaborate in comments section)
89	Please provide any comments here.	
518	answered question	
	skipped question	